Dear US AHA Training Network who deliver Heartsaver Courses,

We are excited to implement changes designed to enhance the quality and value of our programs and services as we continually strive to better serve students by giving them increased access to the AHA's Heartsaver student workbooks, eBooks, and online courses.

What You Need to Know

Beginning October 3, 2017, the AHA's suggested retail price (SRP) of the Heartsaver First Aid CPR AED, CPR AED, First Aid, and Pediatric First Aid CPR AED student course completion cards/eCards will be increased, while the SRP of related student online courses and student workbooks/eBooks will be reduced. The shift is designed to make the student workbooks more accessible as a valuable reference tool before, during, and after training as required by the AHA Program Administration Manual.

Because of the unique characteristics of the AHA's non-healthcare (or lay provider) Training Network in the United States, the changes are confined to Heartsaver English student materials only.

The course curriculum will remain the same, and will continue to adhere to the 2015 AHA Guidelines Update for CPR and ECC.

What You Need to Do

Order processes will remain unchanged. Simply continue to order materials through the AHA's Distributors, eLearning. Heart.org, and the eBooks Store.

More Information

We are committed to being a customer-centric organization, and we strongly believe that this new model will help our customers' business and their long-term ability to train others to save lives.

For a list of current Heartsaver products and their new SRPs, as well as new Heartsaver products we're introducing on October 3, view the updated Heartsaver products list here. For additional information, please refer to the FAQs for more information.

We thank you for your continued commitment to the AHA mission of saving lives.

Sincerely, AHA CPR & ECC

Heartsaver® Course Materials Update New SRPs and Products – US Market Only



CPR & Emergency Cardiovascular Care

As of October 3, 2017

Effective October 3, 2017, the AHA's suggested retail price (SRP) of the US (English) Heartsaver First Aid CPR AED, CPR AED, First Aid, and Pediatric First Aid CPR AED student course completion cards/eCards will be increased, while the SRP of related student online courses and student workbooks/eBooks will be reduced. For more information on this change, please see the FAQ document.

Below is a list of current products with new SRPs, as well as a list of new products offered.

Current Products - New SRPs

| Product Number | Title | UOM | SRP |
|-------------------|---|----------|----------|
| 15-1020 | Heartsaver CPR AED Student Workbook | 1 | \$2.50 |
| 15-1021 | Heartsaver First Aid Student Workbook | | \$2.50 |
| 15-1018 | Heartsaver First Aid CPR AED Student Workbook | 1 | \$2.50 |
| 15-1038 | HS Pediatric First Aid CPR AED Student Workbook | 1 | \$2.50 |
| 15-3116 | Heartsaver CPR AED Student eBook | 1 | \$2.50 |
| 15-3115 | Heartsaver First Aid Student eBook | 1 | \$2.50 |
| 15-3117 | Heartsaver First Aid CPR AED Student eBook | 1 | \$2.50 |
| 15-3113 | Heartsaver First Aid CPR AED Student eBook | 1 | \$2.50 |
| 15-1810 | Heartsaver CPR AED 3-card (24 Pack) | 24 | \$408.00 |
| 15-1811 | Heartsaver FA 3-card (24 Pack) | 24 | \$408.00 |
| 15-1812 | Heartsaver FA CPR AED 3-card (24 Pack) | 24 | \$408.00 |
| 15-1813 | Heartsaver Ped FA CPR AED 3-card (24 Pack) | 24 | \$408.00 |
| 15-3004 | Heartsaver CPR AED eCard | 的實際 | \$17.00 |
| 15-3005 | Heartsaver First Aid eCard | 1145 | \$17.00 |
| 15-3002 | Heartsaver First Aid CPR AED eCard | 11 11 11 | \$17.00 |
| 15-3003 | Heartsaver Pediatric First Aid CPR AED eCard | 11:34 | \$17.00 |
| 15-1401 | Heartsaver CPR AED Online | 1 | \$25.00 |
| 15-1402 | Heartsaver First Aid Online | 1 | \$25.00 |
| 15-1403 | Heartsaver First Aid CPR AED Online | 1 | \$30.00 |
| 15-1404 | Heartsaver Pediatric First Aid CPR AED Online | 1 | \$25.00 |

New Products

| Product Number | Title | UOM | SRP |
|-------------------|--|-----|----------|
| 15-1073 | Heartsaver Pediatric First Aid CPR AED Student Workbook (6-Pack) | 6 | \$15.00 |
| 15-1074 | Heartsaver CPR AED Student Workbook (6-Pack) | 6 | \$15.00 |
| 15-1075 | Heartsaver First Aid CPR AED Student Workbook (6-Pack) | 6 | \$15.00 |
| 15-1076 | Heartsaver First Aid Student Workbook (6-Pack) | 6 | \$15.00 |
| 15-1817 | Heartsaver CPR AED Card 3 Card (6-Pack) | 6 | \$102.00 |
| 15-1816 | Heartsaver First Aid Card 3 Card (6-Pack) | 6 | \$102.00 |
| 15-1818 | Heartsaver First Aid CPR AED Card 3 Card (6-Pack) | 6 | \$102.00 |
| 15-1815 | Heartsaver Pediatric First Aid CPR AED Card 3 Card (6-Pack) | 6 | \$102.00 |

USA BOOKS

| | | OJA BOOKS | | | | |
|-------------------|---------|-----------------------------|--|-------------|--------|-----------|
| Status | SKU | Description | Size | ld Price | _ | lew Price |
| Current Book | 15-1020 | HS CPR AED | Each | \$ | \$ | 2.50 |
| Current Book | 15-1021 | HS FA | Each | \$ 10.00 | \$ | 2.50 |
| Current Book | 15-1018 | HS FA CPR AED | Each | \$ 15.50 | \$ | 2.50 |
| Current Book | 15-1038 | HS PED FA CPR AED | Each | \$ 15.50 | \$ | 2.50 |
| New Book Pack | 15-1073 | HS Ped FA CPR AED | 6 Pack | | \$ | 15.00 |
| New Book Pack | 15-1074 | HS CPR AED | 6 Pack | | \$ | 15.00 |
| New Book Pack | 15-1075 | HS FA CPR AED | 6 Pack | | \$ | 15.00 |
| New Book Pack | 15-1076 | HS FA CPR AED | 6 Pack | | \$ | 15.00 |
| Current eBook | 15-3116 | HS CPR AED eBook | Each | \$ 13.50 | \$ | 2.50 |
| Current eBook | 15-3115 | HS FA eBook | Each | \$ 10.00 | \$ | 2.50 |
| Current eBook | 15-3117 | HS FA CPR AED eBook | Each | \$ 15.50 | \$ | 2.50 |
| Current eBook | 15-3113 | FA CPR AED eBook | Each | \$ 15.50 | \$ | 2.50 |
| | | USA Completion Cards | | | | |
| Current Card | 15-1810 | HS CPR AED Card | 24 Pack | \$ 55.00 | \$ | 408.00 |
| Current Card | 15-1811 | HS FA Card | 24 Pack | \$ 55.00 | \$ | 408.00 |
| Current Card | 15-1812 | HS FA CPR AED Card | 24 Pack | \$ 55.00 | \$ | 408.00 |
| Current Card | 15-1813 | HS PED FA CPR AED Card | 24 Pack | \$ 55.00 | \$ | 408.00 |
| New Card | 15-1815 | HS PED FA CPR AED | 6 Pack | | \$ | 102.00 |
| New Card | 15-1816 | HS FA | 6 Pack | | \$ | 102.00 |
| New Card | 15-1817 | HS CPR AED | 6 Pack | | \$ | 102.00 |
| New Card | 15-1818 | HS FA CPR AED | 6 Pack | | \$ | 102.00 |
| Current eCard | 15-3004 | HS CPR AED eCard | Each | \$ 2.20 | \$ | 17.00 |
| Current eCard | 15-3005 | HS FA eCard | Each | \$ 2.20 | \$ | 17.00 |
| Current eCard | 15-3002 | HS FA CPR AED eCard | Each | \$ 2.20 | 100000 | 17.00 |
| Current eCard | 15-3003 | HS Ped FA CPR AED eCard | PARTY AND DESCRIPTION OF THE PARTY AND DESCRI | \$ 2.20 | \$ | 17.00 |
| | | Blending Learning Course | | 7 | • | |
| Current eLearning | 15-1401 | HS CPR AED | Each | \$ 25.50 | \$ | 25.00 |
| Current eLearning | 15-1402 | HS FA | Each | \$ 31.00 | \$ | 25.00 |
| Current eLearning | 15-1403 | HS FA CPR AED | Each | \$ 44.00 | \$ | 30.00 |
| Current eLearning | 15-1404 | HS PED FA CPR AED | Each | \$ 33.00 | \$ | 25.00 |





INTERNATIONAL BOOKS

| Product Name | Product numbers no longer sold outside the U.S. as of Oct 3, 2017 | New International Product Numbers for Customers Outside the U.S as of Oct 3, 2017 | Suggested Retail Price (SRP) Remains Unchanged | |
|---|---|---|---|--|
| Heartsaver CPR AED Student Workbook | 15-1020 | 15-2850 | \$13.50 USD | |
| Heartsaver First Aid Student Workbook | 15-1021 | 15-2849 | \$10.00 USD | |
| Heartsaver Pediatric First Aid CPR AED Student Workbook | 15-1038 | 15-2848 | \$15.50 USD | |
| Heartsaver CPR AED eBook | 15-3116 | 15-2847 | \$13.50 USD | |
| Heartsaver First Aid eBook | 15-3115 | 15-2846 | \$10.00 USD | |
| Heartsaver Pediatric First Aid CPR AED eBook | 15-3113 | 15-2845 | \$15.50 USD | |

INTERNATIONAL COURSE COMPLETION CARDS

| Product Name | Product numbers no longer sold outside the U.S. as of Oct 3, 2017 | New International Product Numbers for Customers Outside the U.S as of Oct 3, 2017 | Suggested Retail Price (SRP) Remains Unchanged | | |
|---|---|---|---|--|--|
| Heartsaver CPR AED Course Completion Card | 15-1810 | 15-2854 | 55.00/pack | | |
| Heartsaver FA Course Completion Card | 15-1811 | 15-2853 | 55.00/pack | | |
| Heartsaver FA CPR AED Course Completion Card | 15-1812 | 15-2852 | 55.00/pack | | |
| Heartsaver PED FA CPR AED Course Completion Card | 15-1813 | 15-2851 | 55.00/pack | | |
| NEW: Heartsaver Pediatric FA CPR AED eCard | N/A | 15-2855 | 2.2 | | |
| Heartsaver CPR AED eCard | N/A | 15-2833 (Unchanged) | 2.2 | | |
| International Heartsaver -First Aid CPR AED eCard | N/A | 15-2826 (Unchanged) | 2.2 | | |